

HEALTH SECTOR GROUP CATALOGUE of PROFILES



Health



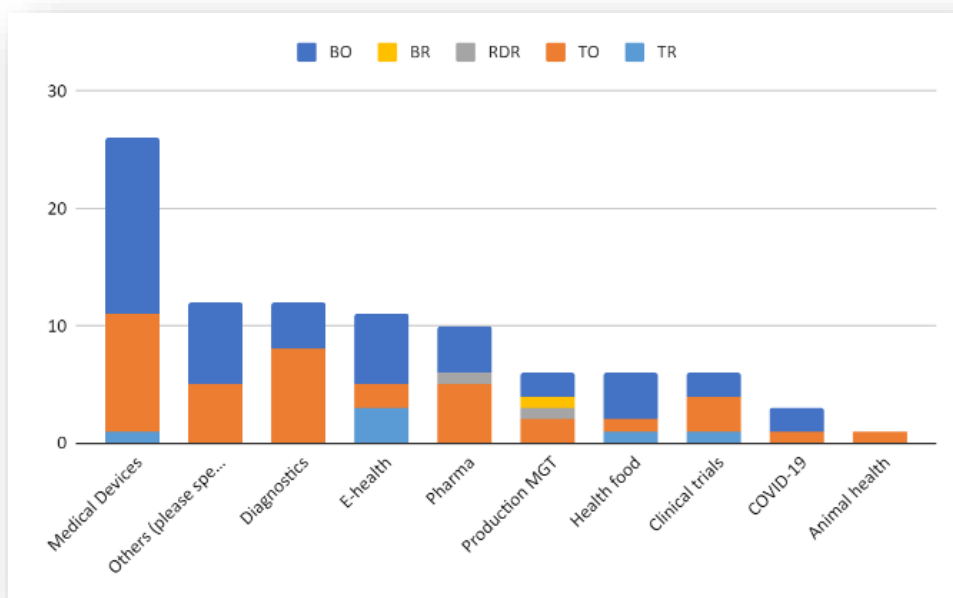
The profiles are listed based on the following fields :

- ✓ Animal health x1
- ✓ Clinical trials x6
- ✓ COVID-19 x3
- ✓ Diagnostics x15
- ✓ E-health x12
- ✓ Health food x6
- ✓ Medical Devices x31
- ✓ Pharma x8
- ✓ Production MGT x6
- ✓ Others x15

For access to the profile click on the link or go to EEN public page: <https://een.ec.europa.eu/partnering-opportunities> and type the reference of the profile into the search field.

If interested in a profile, please contact your local EEN Partner.

As a guide to what is included, these charts provide a summary of the origins and themes of the profiles contained in this catalogue. Thank you to all who have contributed and support this search for partnership and cooperation across the Health Sector Group. We welcome your feedback and further support in developing this.



Legend:

BO = Business Offer / BR = Business Request
 TO = Technological Offer / TR = Technological Request
 RDR = Research & Development Request

Animal health

Reference: TOKR20221013007

Country: South Korea

Title: A Korean company has developed an AI-based digital healthcare service for livestock disease detection under commercial agreement with technical assistance.

Summary:

A Korean company has developed a digital healthcare solution to detect early sign of disease and abnormality of farm animals using CCTV with IoT services before spreading. With this solution, farmers can save the cost for preventing diseases and increase sales without disrupting farm operation. The company is looking for farm IoT device distributor or a service provider to be bundle up as a package.

Type and Role of Partner Sought:

Under the commercial agreement with technical assistance, the Korean company is looking for suitable companies of IoT device distributors in animal husbandry or a livestock healthcare service providers to promote and distribute this solution in European farm industry.

[Public Link](#)

If interested, please contact your local EEN Partner.

Clinical trials

Reference: TRFR20230208001

Country: France

Title: Partners sought to conduct clinical trials and to response to EU funding calls on neurodegenerative diseases of the central nervous system (CNS) or for the development of disease-modifying drugs.

Summary:

Based in Paris area since 2015, a biotech/medtech startup brings a new technology to discover, identify and rapidly detect molecular biomarkers of complex diseases in blood. They have a proof of concept (TRL 6) for a predictive PCR diagnostic test for brain amyloid as a risk factor for Alzheimer's disease. They are currently looking for partners involved in clinical trials on CNS neurodegenerative diseases or disease-modifying drug development. Partners are also sought to respond to EU calls.

Type and Role of Partner Sought:

The partners sought could be: - Project coordinator for HORIZON EUROPE Consortium and other calls - Companies developing drugs and disease-modifying treatments for AD and other neurodegenerative diseases. - Clinical trial promoters - Dementia organisations - Companies developing a digital platform to assess dementia. Two main types of partnerships are sought: research cooperation and/or commercial agreement with technical assistance. The company is also interested in participating in a joint response to EU-funding calls.

Public Link

If interested, please contact your local EEN Partner.

Clinical trials

Reference: TOKR20221007001

Country: South Korea

Title: A Korean company developing cell-based cancer therapeutic vaccines using autologous B cells and monocytes is looking for partners under commercial agreement with technical assistance, investment agreement and research & development cooperation agreement.

Summary:

A Korean SME is developing cell-based cancer therapeutic vaccines using autologous B cells and monocytes. This new platform technology is highly cost-effective and required only one day to be manufactured vaccine targeting various cancer treatment by changing antigens. The company is looking for partners under commercial agreement with technical assistance, investment agreement and research & development cooperation agreement.

Type and Role of Partner Sought:

- Type of partner sought: Corporate, R&D institution, etc. - Specific area of activity of the partner: Pharmaceuticals, Biopharma, biotech, Investor, etc. - Task to be performed : Licensing, Co-development, investment, etc.

[Public Link](#)

If interested, please contact your local EEN Partner.

Clinical trials

Reference: TOHU20230517016

Country: Hungary

Title: High precision laboratory rodent dry powder nose-only inhalation exposure combined by pre-clinical pulmonary models (asthma, COPD, fibrosis)

Summary:

Pre-clinical Hungarian CRO offers dry powder inhalation exposure technology for pre-clinical pharmacokinetics (PK) and pharmacodynamics (PD) studies. The service allows the requestor to assess the efficacy of his active pharmaceutical ingredient (API) on a pulmonary animal model following acute or repeated nose-only dry powder inhalation administration. The company is looking for partners for research cooperation or commercial agreement with technical assistance.

Type and Role of Partner Sought:

Type of partner sought: Research institute, SME. - Specific area of activity of the partner: Drug R&D, air pollution toxicology. - Task to be performed: Drug pre-formulation before sending it to inhalation exposure.

Public Link

If interested, please contact your local EEN Partner.

Clinical trials

Reference: TOES20220525023

Country: Spain

Title: Spanish developer of assistant robot in spinal surgeries seeks partners for validation and industrialization.

Summary:

A Spanish (Basque) SME has developed a robot to assist surgeons in spinal operations, in particular spinal fusion surgery. The company is searching for hospitals, clinics or other healthcare facilities to validate the assistant robot in field testing environments through technical cooperation agreement and thus, reach TRL9. The company is also seeking industrial partners to engage via a financial agreement to industrialize the production of the machine.

Type and Role of Partner Sought:

The company is exploring a range of options to support the validation, industrialization and commercialization of the technology. With the aim to reach TRL9, the company seeks hospitals, clinics or other healthcare facilities to support the validation of the technology in a field testing environment. Moreover, the partner should also publish scientific articles in terms of the validation process and the results obtained. The type of agreement for this collaboration will be through a research and development cooperation agreement. The SME is also seeking investment agreements to fund the industrialization of the machine. Potential investors should be trustworthy companies with experience in transnational commercial activities. Manufacturing companies would be preferable in order to start sooner the industrialization. The company's vision is to start its internationalization process once they are capable of commercializing the product.

Public Link

If interested, please contact your local EEN Partner.

Clinical trials

Reference: BOKR20221123007

Country: South Korea

Title: A Korean company, specialized in volume production of synthetic bone graft material with OCP (Octa-calcium phosphate) is seeking global partners under supplier agreement.

Summary:

The Korean SME manufacturing various dental devices and materials has developed mass production technology of synthetic bone graft material composed of OCP. With its high content of OCP mineral, this newly developed synthetic bone graft material shows superior new bone formation ability, excellent bioresorption, and osteoconductivity compared to other xenograft and synthetic bone products. The company is looking for European partners under supplier agreement.

Type and Role of Partner Sought:

The Korean manufacturer of dental devices and materials is seeking for supplier agreement. As the company has the original technology, manufacturing all the products in its own factory, OEM business is also a possible option for the partners, for their own labeling.

[Public Link](#)

If interested, please contact your local EEN Partner.

Clinical trials

Reference: BOES20230613024

Country: Spain

Title: Spanish SME pharma GMP-certified lab manufacturer (CMO) offers production capacity, facilities & expertise (as outsourcing) on sterile biological medicines for human use in Advanced Therapies & Blood Products (PRP). Seeking Int'/EU manufacturing agreements

Summary:

Spanish SME pharma GMP-certified lab manufacturer and developer (CDMO) located in Madrid offers production capacity, facilities, and expertise as outsourced service. Proven expertise on sterile biological medicines for human use in the field of advanced therapies & Blood Products (e.g.: Platelet-Rich Plasma). Authorized and certified by the Spanish Drug Agency. Likewise, established experience on trading of own branded blood derivative for regenerative medicine. Open to International/EU investo

Type and Role of Partner Sought:

Partners interested in manufacturing and/or developing their Cell Therapies or investing in our GMP facilities, as the SME offers their production capacity as a CDMO. Open as well to partners interested in R&D collaborative projects/consortia.

Public Link

If interested, please contact your local EEN Partner.

COVID-19

Reference: TOKR20221007002

Country: South Korea

Title: A Korean company developing adenoviral vector-based first and second generation COVID-19 vaccine is looking for partners under commercial agreement with technical assistance, investment agreement and research & development cooperation agreement.

Summary:

A Korean company is developing first and second generation COVID-19 vaccine using its authentic adenoviral vector technology. The company's vaccine can induce higher levels of neutralizing antibodies and T cells, and also can be supplied with competitive price and has convenience for storage and distribution. The company is looking for partners under commercial agreement with technical assistance, investment agreement and research & development cooperation agreement.

Type and Role of Partner Sought:

- Type of partner sought: Corporate, R&D institution, etc. - Specific area of activity of the partner: Pharmaceuticals, Biopharma, Biotech, Investor, etc. - Task to be performed: Licensing, co-development, investment, etc.

Public Link

If interested, please contact your local EEN Partner.

COVID-19

Reference: BOKR20221014010

Country: South Korea

Title: A Korean SME providing a molecular diagnostics platform for the Covid-19 test is looking for partners

Summary:

The South Korean company manufactures molecular diagnostic kits, which is an on-site molecular diagnostic device utilizing isothermal amplification technology. Unlike other Polymerase Chain Reaction (PCR) devices, which are expensive and require hours until the result comes out, the company's product gives results back quickly by using molecular diagnostic technology via smartphones.

Type and Role of Partner Sought:

- Specific area of activity of the partner: Medical services and medical device distribution, Covid-19 testing and related services - Task to be performed: Local sales and distribution in the European and other markets

[Public Link](#)

If interested, please contact your local EEN Partner.

COVID-19

Reference: BOKR20221014009

Country: South Korea

Title: A Korean SME producing real-time Polymerase Chain Reaction (qPCR) diagnostics kit with high sensitivity for Covid-19 testing is looking for partners.

Summary:

A Korean company manufacturing molecular diagnostics kits has developed qPCR kit for COVID-19 testing that is highly accurate and compatible to various PCR analysis machines. Due to low limit of detection, this kit can detect COVID-19 positivity at an early stage or from those who do not show any symptoms. The company is looking for European partners who supply COVID-19 testing products under the distribution services or commercial agency agreement

Type and Role of Partner Sought:

- Specific area of activity of the partner : Medical device distribution, Covid-19 testing and consignment - Task to be performed : Local sales and distribution in the European and other markets

[Public Link](#)

If interested, please contact your local EEN Partner.

Diagnostics

Reference: TOHU20220512005

Country: Hungary

Title: Digital therapy planning based on molecular genetic alterations for predictive cancer treatment

Summary:

A Hungarian SME has been developing a medical software system designed to help selecting the most suitable targeted therapies based on molecular genetic alterations in cancer. The tool facilitates physicians' work to select personalized and effective therapies for cancer patients. The company is looking for private hospitals, health centres with precision oncology wards, precision oncology related molecular diagnostic labs for commercial agreement with technical assistance or license agreement.

Type and Role of Partner Sought:

- (precision) oncologists with private practice, - private institutes, private hospitals, and health centres with oncology wards, - (precision) oncology related molecular diagnostic labs and centres that apply NGS [new generation sequencing] solutions, - national/private health insurance companies, - ministries of health
Specific area of activity of the partner: (precision) oncology
Task to be performed: - oncologist: mutual referral of patients - hospitals, health centres: integrating company's system into their process of treating oncology patients under licence agreement or commercial agreement with technical assistance - health insurance companies, ministries of health: let the company introduce itself and justify the financial benefit behind the company's solution
Type of agreement: Commercial agreement with technical assistance or licence agreement.

Public Link

If interested, please contact your local EEN Partner.

Diagnostics

Reference: TOHU20220428003

Country: Hungary

Title: New X-ray imaging technology to enhance image quality, lower X-ray dose and contrast material volume in angiography and fluoroscopy applications

Summary:

A Hungarian SME developed a new X-ray imaging method to visualize blood vessel structure and peripheral artery pathologies. The patented technology reduces necessary X-ray dose to 70% and contrast material volume to 50% for many X-ray fluoroscopy and angiography application. The company is open to build partnership with medical X-ray instrument manufacturers, hospitals for joint R&D projects and with partners interested in the markets of the EU and USA. The technology is ready for licensing. Full description

Type and Role of Partner Sought:

- Type of partner sought: industrial or healthcare provider (hospital, office-based labs) - Specific area of activity of the partner: company manufacturing medical X-ray imaging devices or a healthcare provider equipped with catheterization laboratory - Task to be performed: Joint development, testing of a new product which uses the offered imaging technology. Licensing the technology.

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If interested, please contact your local EEN Partner.

Diagnostics

Reference: TOGB20230324029

Country: UK

Title: Biometrics to tackle the world's greatest impact challenges

Summary:

A UK company has combined the latest biometric technologies with specifically-designed software to roll out robust identification solutions for developing countries. In particular, aid organisations use it to make sure the right people are reached with their interventions, and ensure that no one is missed. Further aid programmes are sought for commercial agreements with technical assistance or for technical cooperation for new solutions. Latest biometric developments are sought to in-license.

Type and Role of Partner Sought:

Type of partner sought: government and industry. Specific area of activity: aid organisations, developers of biometric solutions. Role of partner sought: aid organisations are sought for new programmes involving the current identification solution under commercial agreements with technical assistance. Further solutions can be developed jointly under technical cooperation. Latest technical advances in biometrics will be considered by the UK company to be rolled out in future projects under licensing or technical cooperation.

[Public Link](#)

If interested, please contact your local EEN Partner.

Diagnostics

Reference: TOFR20230705009

Country: France

Title: A neuroscience platform to enhance the efficiency and value of medical research projects

Summary:

A French company develops a digital platform for medical decision support and management of patients suffering from neurological or post-intensive care units (ICU) pathologies for a better efficiency and valorization of medical research projects. Research agreement cooperation and/or commercial agreement with technical support are sought with partners involved in neuroscience and in ICUs.

Type and Role of Partner Sought:

All partners involved in neuroscience or in intensive care units (ICU) are sought. They may be interested in research cooperation or a commercial agreement with technical support.

[Public Link](#)

If interested, please contact your local EEN Partner.

Diagnostics

Reference: TOFR20230327032

Country: France

Title: A French SME develops and produces in vitro rapid tests on demand and seeks partners needing new rapid tests developments

Summary:

A French SME develops and produces in vitro rapid tests and brings projects from the proof of concept to large scale production using automated production lines. It is looking for companies in need of new rapid tests developments using lateral flow immunoassay technique.

Type and Role of Partner Sought:

The SME is looking for different kinds of partners: 1) Companies have needs in R & D in the field of new rapid tests developments. These rapid tests using lateral flow immunology techniques have a broad field of applications. Therefore, the SME can develop for these companies rapid tests (qualitative or quantitative) for biomarkers, contaminant or frauds detection in many domains (health, agriculture, food industry...). 2) Companies having needs for large scale rapid tests production. The SME has set-up automated production lines and is be able to produce up to 1 million rapid tests per month upon request.

Public Link

If interested, please contact your local EEN Partner.

Diagnostics

Reference: TOFR20230216015

Country: France

Title: New biomarkers of spontaneous preterm birth

Summary:

A French academic research entity has developed a new set of biomarkers from cervicovaginal secretions to accurately predict childbirth within the following days among women at risk with preterm labor (PTL). Research and development cooperation agreement or licensing agreement is sought with an industrial partner.

Type and Role of Partner Sought:

An industrial partner is sought. All kind of industrial partners interested in including new projects in their pipeline through licensing or research collaboration agreement, and willing to develop further this project with the goal to bring it to the clinics.

[Public Link](#)

If interested, please contact your local EEN Partner.

Diagnostics

Reference: TOES20230901001

Country: Spain

Title: Companies are sought for a license agreement of biomarkers for the early detection of subclinical atherosclerosis

Summary:

One of the main problems of atherosclerosis disease is that it is diagnosed too late. There is a need to find new biomarkers for subclinical atherosclerosis, which are independent of traditional cardiovascular risk factors and scores. Three Spanish research institutions have discovered a panel of proteins that could be used to predict the presence of subclinical atherosclerosis. Diagnosis/biotech companies are sought for a license agreement.

Type and Role of Partner Sought:

The Research Centers are seeking for biotech or pharmaceutical companies working in new diagnosis related to cardiovascular diseases. The partner would license the patent family and complete all the steps needed to commercialize the technology.

[Public Link](#)

If interested, please contact your local EEN Partner.

Diagnostics

Reference: [TODE20221011004](#)

Country: Germany

Title: Partners for research project and product development sought for detection, validation and commercialization of epigenetic-marker based in-vitro diagnostics (IVD) testing in oncology indications with high unmet medical need

Summary:

Partners for research project and product development sought for detection, validation and commercialization of epigenetic-marker based in-vitro diagnostics (IVD) testing in oncology indications with high unmet medical need

Type and Role of Partner Sought:

Seeking medical partners for research and product development projects, related to epigenetic-marker based in-vitro diagnostics (IVD) testing in defined oncology indications with a high unmet medical need, for research and technical cooperation agreements. Partners are welcome from industry and research.

[Public Link](#)

If interested, please contact your local EEN Partner.

Diagnostics

Reference: TODE20221011001

Country: Germany

Title: Looking for distribution partners in Europe, Asia and the US for highly reliable molecular in vitro diagnostic (IVD) test for screening, triage and follow-up care in cervical cancer diagnostics

Summary:

A young German SME specialized in molecular biology and cancer diagnostics has developed a fast and reliable diagnostic test based on epigenetic changes (DNA methylation) which are characteristic for cancer cells. These highly informative biomarkers validated in clinical trials and applicable for early detection of cervical cancer. Corresponding marker sets for head-and-neck tumor and ovarian cancer are also validated. Seeking medical partners for licensing and technical cooperation agreements.

Type and Role of Partner Sought:

Partners sought for license and technical cooperation agreements: The company is looking for exclusive diagnostic providers in the cancer area especially in the US and Europe with corresponding technical background and capabilities for market promotion. • HPV-testing providers • Liquid-Based-Cytology (LBC) companies • MDx Platform Providers • MDx Marketing and Distribution Companies and MDx Development Companies

Public Link

If interested, please contact your local EEN Partner.

Diagnostics

Reference: TODE20221010019

Country: Germany

Title: German SME with high expertise in epigenetic-marker based in vitro diagnostic (IVD) test development is looking for technology and commercialization partners for proprietary head-and-neck cancer diagnostics

Summary:

Young German SME specialized in molecular biology and cancer diagnostics is currently developing a fast and reliable diagnostic test based on epigenetic changes (DNA methylation) which are characteristic for cancer cells. These highly informative biomarkers are currently validated in two clinical trials, applicable for early detection of tonsil and oropharynx carcinoma in screening as well as post-surgical care settings. Seeking medical partners for license and technical cooperation agreements.

Type and Role of Partner Sought:

Partners sought for license agreements and technical cooperation agreements: The company is looking for exclusive diagnostic providers in the cancer area especially in the US and Europe with corresponding technical background and capabilities for market promotion, alternatively or as well with an interest in joint technology development partnerships. Looking for:

- therapeutic companies with oncology products for head-and-neck cancer (also as CDx possible)
- MDx platform providers
- MDx marketing and distribution companies
- MDx development companies

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If interested, please contact your local EEN Partner.

Diagnostics

Reference: TODE20220609007

Country: Germany

Title: A high potential technology platform for differential diagnostics and identification of novel therapeutic candidates offers a method for the detection of antibodies against members of the cardiac receptor family

Summary:

A German SME with high expertise in IVD assay development for complex and difficult to detect antibodies has developed a new ELISA-based technology to detect autoantibodies against human adreno- and acetylcholinergic receptors. This technology can be used e.g. for drug candidate screening as well as for diagnostic purposes. They are offering their technology in the framework of a commercial agreement with technical assistance (licence agreement.) or a research and development agreement.

Type and Role of Partner Sought:

The company is looking for companies or research organisations in the diagnostic and/or pharmaceutical area with a focus on drug development. They are offering a license to use their technology for the identification of new drug candidates in the field of cardiovascular diseases caused by (auto-)antibodies to the cardiac receptor family. They are open to non-exclusive license and exclusive license and are also interested in R&D collaboration. A cooperation is possible in the framework of a commercial agreement with technical assistance or a research and development agreement.

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If interested, please contact your local EEN Partner.

Diagnostics

Reference: BOKR20221013006

Country: South Korea

Title: A Korean SME specialized in a dental image processing scanner with Multi-Pixel Photon Counters (MPPC) technology is seeking distributors in Europe.

Summary:

A Korean SME has developed a dental image processing scanner by using MPPC semiconductor technology. The scanner has magnetic-field immunity and high resistance to mechanical shock. Additionally, the scanner can store the scanned images without personal computer(PC) connection. The Korean SME is looking for buyers or distributors in Europe who are eligible to import medical devices or equipment for B2B business.

Type and Role of Partner Sought:

- Specific area of activity of the partner: Medical/Dental equipment sellers or distributors, who have a certification and qualification to have a medical equipment. - Task to be performed: 1) Managing sales in their countries 2) Register to MOH(Ministry of Health) 3) Import and export 4) Keeping well-trained technical engineer team 5) Customer service team 6) Installing service 7) Exhibition 8) Reporting quarterly or annually about product sales result

Public Link

If interested, please contact your local EEN Partner.

Diagnostics

Reference: BOKR20220921002

Country: South Korea

Title: A Korean SME providing medical AI software assisting in the diagnosis of central nervous system diseases is looking for European partners under commercial agreement.

Summary:

A Korean SME has developed AI-and machine learning-based software products based on the automatic analysis of medical imaging to aid the diagnosis of CNS (central nervous system) diseases, such as Parkinson's disease, Alzheimer's disease, stroke, and brain metastasis. The technology can be leveraged to increase user productivity and efficiency and save a significant amount of time by quickly and accurately processing large datasets. The company is looking for partners under commercial agreement.

Type and Role of Partner Sought:

1) Type of partner sought : Company, R&D institutions, University hospitals 2) Specific area of activity of the partner : - Companies well connected to neurology, radiology, or neuroradiology related institutions and hospitals - R&D institutions that conduct research on CNS diseases - University hospitals with neurology, radiology, or neuroradiology departments 3) Task to be performed : Under the commercial agreement, a potential partner will introduce the Korean company's AI software products to their customers (research institutions or hospitals)

[Public Link](#)

If interested, please contact your local EEN Partner.

Diagnostics

Reference: BOFR20230327031

Country: France

Title: A French SME develops and produces an in vitro rapid test dedicated to diagnosis and personalised therapy/remote follow-up of acute heart failure.

Summary:

A French SME develops and produces in vitro rapid tests. It has hence specifically developed a rapid test dedicated to diagnosis and personalised therapy/remote follow-up of acute heart failure (HF). Sought partners are entities willing to purchase or distribute tests on HF.

Type and Role of Partner Sought:

The SME is looking for different kinds of partners: 1) European distributors in the field of healthcare products, more precisely diagnostic. The distributor should have a commercial network for the SME products. The distributor(s) will propose to hospitals, general practice MDs and nurses the SME products. 2) Clinics and hospital willing to purchase and promote the SME products 3) Pharmaceutical companies in the field of new drug development looking for new heart failure biomarkers to assess the therapy efficiency. The SME can provide to the partner rapid tests and readers to assure a constant and/or remote monitoring of the new drug therapeutic effect.

Public Link

If interested, please contact your local EEN Partner.

Diagnostics

Reference: BODE20220805005

Country: Germany

Title: A German SME focusing on the rapid development of IVD assays in the field of autoimmune diseases is offering services to drug developers in the framework of a commercial or outsourcing agreement

Summary:

A German biotech company is active in the field of development IVD assays for targets in the area of autoimmune diseases. They are offering their services in this field to companies that are active in drug development. The aim is to jointly develop new diagnostic approaches on the basis of a commercial agreement or an outsourcing agreement.

Type and Role of Partner Sought:

The company is offering their services in the framework of a commercial agreement or an outsourcing agreement. They are interested in a cooperation with European SMEs or big companies that are active in the field of diagnostic or drug development in autoimmune diseases. The company is offering its knowhow in IVD development and/or marketing as R&D partner for new stand-alone or companion IVD assays.

[Public Link](#)

If interested, please contact your local EEN Partner.

E-health

Reference: TRFR20230417020

Country: France

Title: Local authorities are sought to build a European database of drug and health technology assessments (HTA) prices

Summary:

A French research company collects and structures the authorities' decisions on the price and reimbursement of drugs using engineering and artificial intelligence. They would like to talk to local authorities in charge of pricing and reimbursement to create a European database of drug pricing and evaluation data in the following countries: Germany, UK, Italy and Spain. Research and/or technical cooperation agreement is sought.

Type and Role of Partner Sought:

The partner sought must be a health authority in charge of the evaluation, pricing and reimbursement of drugs. The French company is interested in discussing with the ones located in France, Germany, Italy, Spain and the UK.

[Public Link](#)

If interested, please contact your local EEN Partner.

E-health

Reference: TRFR20230406005

Country: France

Title: A French machine learning company is seeking partnerships with institutions holding large electronic health record databases in autoimmunity

Summary:

A French deeptech company develops precision medicine in the field of autoimmunity via a cutting-edge machine learning technology. They have leveraged millions of patients' electronic health records (EHR) to capture the complexity of real-world disease and define personalized disease profiles. Their predictive tools use such information to determine each patient's response to treatment and identify associated biomarkers. Cooperation partnerships are sought with institutions with EHR databases.

Type and Role of Partner Sought:

Their goal is to establish long-term scientific collaborations in the field of autoimmunity with valued partners, such as hospitals, research organizations or pharmaceutical industries with electronic health record databases.

[Public Link](#)

If interested, please contact your local EEN Partner.

E-health

Reference: TRFR20221116034

Country: France

Title: Research cooperation agreement is sought for a French wearable monitoring solution

Summary:

The French company has developed a monitoring solution made of a medical device associated with a digital platform (mobile application). Research cooperation agreements are sought to demonstrate its accuracy and medico-economic efficiency. Partners sought are health care professionals dealing with patients suffering from cardiac or respiratory issues.

Type and Role of Partner Sought:

Type of partner: Key opinion leaders (KoL) or physicians are sought. They have to deal with patients having cardiac or respiratory conditions. They have to deal with patients being monitored in a clinical setting for safety reasons even though these patients could stay home if a comprehensive and accurate monitoring solution existed. Role of the partner: The French company is looking for: . health care professionals to engage in a clinical study . partners to perform a medico-economic study.

[Public Link](#)

If interested, please contact your local EEN Partner.

E-health

Reference: TOKR20220930001

Country: South Korea

Title: A Korean company specialized in digital healthcare is seeking global partners for remote health monitoring solution using smartphone camera

Summary:

A Korean company specialized in digital healthcare has developed a health monitoring solution which can measure heart rate, blood pressure, stress and respiratory using a smartphone camera. This solution helps to measure health information without a pressure cuff or smartwatch. Any organisation in need of such a technology can be a potential partner.

Type and Role of Partner Sought:

- Specific area of activity of the partner : Health monitoring system developer, Insurance company, wearable devices industry. - Task to be performed : Employing the technology to advance remote health monitoring

[Public Link](#)

If interested, please contact your local EEN Partner.

E-Health

Reference: TOIT20220624002

Country: Italy

Title: Medical imaging management with advanced software

Summary:

A SME founded in 2008 in North-eastern Italy, a spin-off of the local university, launched a new brand with two solutions: advanced software for imaging and screening medical images. The imaging solution is an innovative and technologically advanced zero-footprint platform for managing medical imaging, designed to reduce significantly the cost of ownership, maximize gradual scalability and improve clinical efficiency. The company is interested in commercial agreement with technical assistance.

Type and Role of Partner Sought:

The company ideal partner is a reliable healthcare software or medical devices manufacturer or distributor, with a proven track record in bringing customers to satisfaction in the diagnostic and clinical market. The partner sought should possess technical expertise and internal project management skills, and can concur in the successful implementation of digital imaging solutions in private and public clinics alike. Their solutions are scalable, therefore there is no limitation in adopting them in scenarios of any size: this means that companies targeting small, medium or large healthcare facilities may be equally qualified for a partnership. A synergic portfolio may prove beneficial in creating a suitable value proposition for introducing their software into new markets: being active in selling or servicing imaging modalities (or having a proven expertise in the imaging field) is a strong plus, as expertise in implementing and managing mammography screening projects is. Other adjacent products are hospital information systems: companies providing software such as HIS, RIS, billing or scheduling software for the healthcare industry potentially represent a good fit, both in terms of complementary offering and in terms of expertise that might be useful in successfully marketing the proposed suite.

[Public Link](#)

If interested, please contact your local EEN Partner.

E-health

Reference: TOES20220328021

Country: Spain

Title: Cloud-based fragility monitoring and cognitive stimulation telemedicine system for the elderly

Summary:

A Basque SME specialised in elder care has developed a unique technology system for telematic caring applications accessible via tablets, smartphones or wireless devices. It enables telecare, cognitive stimulation, telemedicine, frailty, home monitoring and virtual reality. The company is looking to either integrate this modular technology into existing health monitoring platforms or to find a partner to continue its development via a technical cooperation or a research cooperation agreement.

Type and Role of Partner Sought:

Some of the main Spanish telecare companies have already tested this technology and are currently implementing part of its features with great benefits. The eldercare sector is a sector where trust is important. That is why the company is also looking for trustful companies, with a wide experience in the sector and a reliable background.

[Public Link](#)

If interested, please contact your local EEN Partner.

E-health

Reference: BOHU20230621024

Country: Hungary

Title: A Hungarian health tech SME is offering a health hub platform for consultation, telemedicine, and patient education purposes for distribution in Slovakia and Croatia

Summary:

A Hungary-based EHDEN (European Health Data and Evidence Network) certified health data analyst and developer SME is looking for distributor and or outsourcing partner in Slovakia and Croatia for its state-of-the-art health-focused social media platform. The platform aims to facilitate professional consultations and provides an opportunity for open-minded colleagues to offer telemedicine services to patients. The use of this online professional platform is free for healthcare professionals.

Type and Role of Partner Sought:

Type of partner sought: A well-established company with similar interest, with technical and/or health related service experience. Ideally with established pharmaceutical network. - Task to be performed: The partner should actively promote this platform as part of its portfolio, generating revenue with a high margin rate. Or: The partner should actively sell the health-focused social media platform and perform local services like, but not limited to, tailoring the solution to the market, performing the helpdesk and project management tasks and the company receives the loyalty.

[Public Link](#)

If interested, please contact your local EEN Partner.

E-health

Reference: BOHU20220412004

Country: Hungary

Title: A Hungarian digital health startup seeks commercial partnerships for health management platform for diabetes, kidney, hypertonia, obesity patients.

Summary:

A Hungarian digital health startup offers new, Artificial Intelligence (AI)-supported digital health platform for condition management (chronic kidney diseases, diabetes and/or obesity) as Software-as-a-Service, SaaS. Target market includes health service providers, dietitians, health insurance, large corporates (employee benefits) and food retail chains to support informed choice. Commercial agreement is considered as a basis of cooperation.

Type and Role of Partner Sought:

Direct partnership or via an intermediary organisation to engage: - Health providers (hospital, clinic) - private or public (Partnership or White label product) - Food retailers to support their customers with seamless meal planning, tracking and shopping experience (White label) - Telehealth providers to broaden their services (White label) - Large companies having active corporate health promotion programmes - Health insurance companies (Partnership/White label) - Dietitian/nutritionist specialist teams (Software-as-a-Service) In addition, the Hungarian company is seeking business partners - regional content providers (recipes, menus, patient education) - under a commercial agreement. The technical provider is offering ongoing technical support and specific support to upload the health provider's own content elements (recommendations, recipes, diet configuration, exercise plans) to the application.

Public Link

If interested, please contact your local EEN Partner.

E-Health

Reference: BOGB20230802005

Country: UK

Title: UK leadership training and coaching company that works internationally delivering enhanced mindset training seeks outsourcing and subcontracting opportunities.

Summary:

The UK company and its directors have been focusing on inner leadership, emerging leaders, leading teams, and coaching for global organisations. It is looking to work with partners under a subcontracting and outsourcing agreement.

Type and Role of Partner Sought:

The UK company are looking to work with organisations that supply training into large global organisations and who may be looking for an alternative means of growing successful thriving teams. It is looking to work under a subcontracting and outsourcing agreement.

[Public Link](#)

If interested, please contact your local EEN Partner.

E-Health

Reference: BOGB20230117006

Country: UK

Title: UK developer of wearable healthcare technology solutions seeks distributors and joint venture partners

Summary:

This UK-based company has developed innovative wearable healthcare technology solutions and integrated healthcare applications, for use by both consumers and professional healthcare providers. It is looking to develop further the overseas markets for its wearable products and services and is interested in both distribution and joint venture agreements with suitable partners. The firm is also open to acting as a subcontractor for other companies in the healthcare technology field.

Type and Role of Partner Sought:

Partners should be experienced in the healthcare field and will probably be offering products / services which complement the UK company's offer or be working in complementary health technology sectors. Appointed distributors should have excellent links into the healthcare market and ideally would be able to provide technical support if required. They would be required to promote and sell the UK company's product offer. Joint venture partners would probably be offering complementary healthcare technologies or services but must be willing to set up a joint operation, as a way of adding value to their current offer. Other potential partners will be wearable healthcare device manufacturers seeking to partner with the UK firm for development / production of their healthcare technology solutions (hardware and / or software) on a subcontract basis.

Public Link

If interested, please contact your local EEN Partner.

E-health

Reference: BOES20220328022

Country: Spain

Title: Spanish company offers its multidevice IT platform for the elder care sector through a distribution service agreement.

Summary:

A Basque SME specialised in elder care has developed a unique technology system for telematic caring applications accessible via tablets, smartphones or wireless devices. It enables telecare, cognitive stimulation, telemedicine, frailty, home monitoring and virtual reality. The company is looking to either integrate this modular technology into existing health monitoring platforms or to find a partner to continue its development via a technical cooperation or a research cooperation agreement.

Type and Role of Partner Sought:

The company is already active in Spain and the main telecare companies here are already our clients, but it wants to increase our presence around Europe. The company wants to access not only potential clients but also local integrators, resellers and even international partners for exclusive representations. The eldercare sector is a sector where trust is important. And it is difficult for a small foreign start-up to approach stakeholders in each country without local support or support from a reputable organisation. The company would like to close agreements with partners in Europe and other developed countries. And as the platform is a SaaS solution, it would be also easy to enter the market even without travelling to meet the final clients. The company would like to understand and to fulfil the local regulations and sell there. For that goal, the company would like to establish commercial agency, distribution or license agreements in these new markets. The company is interested in fulfilling agreements with these kinds of partners: • Integrators and resellers already in the Silver Economy market. The Silver Economy market has a scope of 6.4 billion euros and 88 million jobs by 2025. • Telecare services • Home care companies • Public and private healthcare entities • Insurance companies

Public Link

If interested, please contact your local EEN Partner.

E-health

Reference: BODE20220217007

Country: Germany

Title: German start-up company is searching for project opportunities within outsourcing or subcontracting agreements in the field of interactive learning scenarios, awareness raising and behaviour change

Summary:

German SME offers tailor-made game-based learning scenarios for industry, cultural and social organisations or scientific groups. The goal is to transport interactive content to the target group and to improve the impact, such as learning success, sustainable operation, social acceptance or sales improvement etc., while integrating a scientific impact measurement system to prove the success of the project. Outsourcing or subcontracting agreements are sought for entire project implementation.

Type and Role of Partner Sought:

The ideal partner can be e.g. a manufacturer of technical products or software, who seeks an expert for: - implementing e.g. a training session for staff, clients or medical rehabilitation patients - the design of the product and / or its operation panels - improving sales outcome - sustainable operation of products Public organisations shall be interested in integrating a partner for realising, e-learning projects of social or environmental relevance. The company is experienced in cooperating with international environmental projects. Organisations, which need to train global staff, e.g. in the frame of implementing biodiversity or global marine nature conservation projects, could have a strong interest to apply tailored 3d-visualisation modules.

[Public Link](#)

If interested, please contact your local EEN Partner.

Health food

Reference: TRKR20230628001

Country: South Korea

Title: A Korean medium-sized daily supplement OEM and ODM company is looking for ingredient manufacturing partners under commercial agreement with technical assistance and research cooperation agreement

Summary:

A well-known Korean SME specialized in OEM and ODM of daily supplement manufacturing is looking for a raw material producing partner who wants to enter the Asian market. Potential partners should have GMP facilities and capability of producing high quality and food-grade raw materials. With this partner, Korean company is interested in commercial agreement with technical assistance or research cooperation agreement.

Type and Role of Partner Sought:

- Must be produced from GMP certified facility - Must be consumed as a food ingredient - Must be extracted by hydrothermal extraction (water), alcoholic extraction (ethanol), or supercritical extraction (CO₂) - Must be available to license-out exclusively to Korean company

[Public Link](#)

If interested, please contact your local EEN Partner.

Health food

Reference: TOGB20230428013

Country: UK

Title: Comprehensive and individual support for diet and exercise based on DNA and lifestyle data

Summary:

A UK startup has launched a service and app for continued adjusting of nutrition and lifestyle for better health. Cutting edge knowledge around nutrition and genetics has been combined with individualised and dynamic recommendations and dietary supplements. Commercial agreements with technical assistance are sought with nutrition and wellness clinics, fitness clubs, corporate wellness programmes. Developers of personalised supplements and recommendations are being sought at the same time

Type and Role of Partner Sought:

Type of partner sought: industry, public health. Specific area of activity: clinics and fitness centres, corporate wellness providers but also businesses themselves offering such programmes to colleagues. On the other hand, developers of complementary knowledge, technology or supplements are welcome to share their proposals. Role of partner sought: rolling out the individualised offer with advice and technical support from the UK company. The technical support will continue over time as the knowledge base and offering evolve. Similarly, other developers are welcome to offer their solutions and know-how to the UK company under commercial agreements with technical assistance.

[Public Link](#)

If interested, please contact your local EEN Partner.

Health food

Reference: BOKR20230705002

Country: South Korea

Title: A Korean company specialized in health food is looking for global partners under commercial agreement.

Summary:

A Korean medium sized company specializes in health food based on GMP certificated facilities and capabilities of product development. Its main products for global markets are konjac jelly, jelly stick and liquid tea. The company is seeking global partners who are willing to be a distributor with sales network under commercial agreement.

Type and Role of Partner Sought:

- Specific area of activity of the partner : Food, health food distributors - Task to be performed : Marketing and sale of health food in their region

[Public Link](#)

If interested, please contact your local EEN Partner.

Health food

Reference: BOKR20230705001

Country: South Korea

Title: A Korean medium-sized daily supplement company is providing health food OEM and ODM service under outsourcing agreement

Summary:

A well-known Korean SME specialized in daily supplement manufacturing is providing OEM and ODM services with its GMP-certified facilities to major Korean pharmaceutical companies. The company is seeking foreign companies who want to outsource manufacturing of health functional food under outsourcing agreement.

Type and Role of Partner Sought:

- Specific area of activity of the partner : Daily supplement, health food - Task to be performed : Outsourcing manufacturing of health food

[Public Link](#)

If interested, please contact your local EEN Partner.

Health food

Reference: BOHU20230206031

Country: Hungary

Title: Hungarian SME is offering its patented liposomal nanotechnology for producing dietary-supplements through manufacturing agreement

Summary:

Biotech SME in Hungary (representative of the Thai mother company) applying patented liposomal nanotechnology for production of new generation dietary-supplements for human and animal consumption is offering its manufacturing service. The company has more than 200 ingredients (more than 50 liposomal) and can do all type of dry and oil formulations in its fully automated high-tech factory. The company is looking for outsourcing/manufacturing agreement.

Type and Role of Partner Sought:

The company seeks cooperation with pharmaceutical, health care and beauty companies worldwide who are interested in liposomal dietary-supplements. The SME is offering its manufacturing capacity with its liposomal nanotechnology in the frame of an outsourcing/manufacturing agreement. Task to be performed by the partner: - giving a clear and detailed specification and expectation about the product to be manufactured - clarification of the manufacturing deadlines, quantities and quality, packaging details, labelling requirements etc.

Public Link

If interested, please contact your local EEN Partner.

Health food

Reference: BOHU20221212027

Country: Hungary

Title: A Hungarian company specialized in premium dietary supplements made from herbal extracts, is looking for distributors, sales representatives, agents, and wholesalers

Summary:

The Hungarian SME specialized in the development and distribution of premium dietary supplements would like to extend its business internationally and is looking for distributors, sales representatives, agents, or wholesalers. The company has a wide range of dietary supplements made from herbs and mushrooms containing antioxidants, vitamins, and minerals for antiaging, immune system boosting, and disease prevention. A commercial agreement is envisioned.

Type and Role of Partner Sought:

The company is looking for commercial partners with a wide retail network in a health related field, with willingness to brand building with the parent company. - Specific area of activity of the partner: Expertise in the field of dietary supplements is an advantage. Furthermore, relevant knowledge of registration, certification, and documentation of the international and local authorities is needed. - Task to be performed: The company is looking for distributors, sales representatives, agents, and wholesalers. The distribution can already be initially set up with small to large quantity deliveries.

Public Link

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TRMT20230713007

Country: Malta

Title: Maltese hospital seeks medical supplier or distributor that can supply upgrade of Magnetic Resonance Imaging (MRI) machine

Summary:

A Maltese private hospital is seeking to upgrade one of its Siemens Magnetom Essenza MRI machines with the Day optimizing throughput (DOT) upgrade that provides the optimized MRI workflow with a customizable framework for patient personalization, step-by-step user guidance, and exam automation. It is seeking an international medical or healthcare supplier or distributor that can quote for this and is able to provide such an upgrade.

Type and Role of Partner Sought:

Medical or healthcare supplier or distributor that can quote for Dot Upgrade of Siemens Magnetom Essenza MRI Machine and is able to provide such an upgrade.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TRES20221013014

Country: Spain

Title: Basque industrial company is looking for medical devices start-ups to accelerate their business by setting up manufacturing processes ISO 13485 and ISO 7 clean room compliance

Summary:

Basque industrial company looks for medical devices start-ups to accelerate their business by setting up manufacturing processes ISO 13485 and ISO 7 clean room compliance. The industrial acceleration support consists in: - Turn key medical devices manufacturing and human resources required for its implementation - Investment in production processes - 500 m2 clean room in 1.000 m2 industrial building (optional expansion up to 3.000 m2) - Global footprint support

Type and Role of Partner Sought:

Start –up growing to a scale-up level and needing industrial support to its medical device manufacturing process.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TOGB20230320020

Country: UK

Title: A novel retractor for surgical wound edges that is less traumatising and easier to operate

Summary:

An East of England (UK) surgical instrument manufacturer manufacturer of surgical instruments has developed an improved retractor for use during surgery. It puts less pressure on retracted tissues e.g. muscle tissue whilst maintaining proper exposure. It is also easier to operate. Further manufacturers of surgical instruments in the network countries are sought to manufacture and sell the retractor under license.

Type and Role of Partner Sought:

Expected role of the partner - Type of partner sought: industry - Specific area of activity of the partner: orthopaedics and manufacturers of surgical instruments. - Task to be performed by the partner sought: to manufacture and sell the retractor under license.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TOGB20230316012

Country: UK

Title: Bio-ceramic coating for metal implants with superior biocompatibility and osseointegration

Summary:

A UK company has introduced novel bioceramic coating for titanium and magnesium implants to provide superior biocompatibility, osseointegration and controlling of bio-corrosion. Its colour is also bone-like. Orthopaedics and implant developers and manufacturers are sought to take the materials into large animal and human studies and onto the market under license, accompanied by building of plant for manufacturing under commercial agreements with technical assistance.

Type and Role of Partner Sought:

Type of partner sought: industry. Specific area of partner sought: manufacturers of medical implants. Role of partner sought: to validate the technology jointly under research or technical cooperation in animal and human trials. Then the technology will be licensed and the transferred to the partner. The plant will be built by the UK company under a commercial agreement with technical assistance.

Public Link

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TOFR20230630034

Country: France

Title: Micro-encapsulation of chemicals to provide them extra properties, leading to innovation.

Summary:

A French company designs, manufactures and supplies the world's first perfectly sealed, process-resistant and customizable microcapsule technology. Its microcapsules fully contain and protect ingredients and deliver them at the right time and site, for performance. They can design capsules that would open with physical triggers (shear, temperature...) or chemical trigger (pH, solvent exposure...), to allow their partners to develop innovative formulations. New cooperation agreements are sought.

Type and Role of Partner Sought:

Research and/or technical cooperation agreements are sought with any formulation or material supplier involved in the following markets: - Advanced Materials: Paints & Coatings, Composites, Plastics, Adhesives & Sealants, Textile, Paper, Inks, Pigments... - Home & Personal Care. - Agrochemicals.

Public Link

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TOFR20230220002

Country: France

Title: French med-tech company specialised in cardiovascular imaging is looking for healthcare institutions interested in cooperating through a license to use a cardiovascular post processing software for accurate and rapid diagnosis

Summary:

A French medtech has developed and commercialises a solution for post-processing cardiovascular MRI (Magnetic Resonance Imaging), 4D Flow MRI, and CT scan, allowing physicians to diagnose cardiovascular pathologies. Powered by artificial intelligence and deep learning algorithms, the solution provides a decision making assistance for cardiologists and radiologists. The company is looking for license cooperation with public or private health institutions practicing cardiovascular MRI and CT

Type and Role of Partner Sought:

Healthcare public or private companies practicing cardiovascular MRI and CT scans, and wishing to optimize their imaging solutions, including an innovative solution with AI technologies to improve patient care.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TOFR20220303014

Country: France

Title: New material and Nitric Oxide (NO) release process for its antimicrobial properties in wound healing and dermatology

Summary:

A French academic laboratory synthesized a new material able to release Nitric Oxide (NO) which constitutes potential applications in wound healing or dermatology. NO bears antibacterial and anti-inflammatory properties and is known for benefits in dermatology as a skin care active principle. Companies in these sectors are sought to co-develop solutions and make this innovation a successful product on the market.

Type and Role of Partner Sought:

Partners sought are developers or manufacturers in cosmetics or medical devices dedicated to wound healing.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TOFR20220303002

Country: France

Title: Biocompatible and resorbable polylactic acid (PLA) based elastomers for 3D-printing of medical devices

Summary:

A French academic laboratory has developed an innovation that finds applications in the health field, especially in medical devices. The proof of concept of a bioresorbable material with elastomer properties has been made (TRL3). This polylactic acid (PLA) based material can be processed by 3D-printing or electrospinning to build the desired shape. Companies in the device medical sector are sought to co-develop an innovative bioresorbable device to make their new product a success on the market.

Type and Role of Partner Sought:

Partner sought are medical devices manufacturers

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TODE20230215014

Country: Germany

Title: German start-up-company is looking for partners to test novel applications for its patented hydrophilic, dirt repellent and biofilm preventing surface coating technology.

Summary:

German Start-up looks for partners interested in applying a new coating technology. The hydrophilic polymer is non-toxic and biocompatible, while bio- and dirt film formation is reduced significantly by anti-adherence activity. It is applied by a fast and efficient dip- or spray coating. The company seeks technical cooperation agreements or commercial agreements with technical assistance in mechanical and plant engineering, filtration, centrifugation, and household appliances, "white goods".

Type and Role of Partner Sought:

In a first step the potential partner may provide samples of their products to be coated. The company will test and adapt the technology to the specific case. Subsequently, the partner evaluates the coating within his manufacturing process and supports managing the registration process to European regulations, e.g. for medical devices.

Public Link

If interested, please contact your local EEN Partner.

Medical Devices

Reference: [TODE20221209026](#)

Country: Germany

Title: Novel hydraulic stomal implant for ostomy patients allowing controlled evacuation of faeces and thus continence over longer periods of time + innovative ostomy bag attachment mechanism

Summary:

A German medical research team has invented a hydraulic stomal implant for ostomy patients which allows the controlled evacuation of faeces. The external ostomy bag can temporarily be detached which offers more comfort and freedom for the patient. In addition, a novel attachment mechanism for the bag helps to prevent infections and hygiene problems. The team seeks partners in medical product and biomaterials development as well as medical device validation under technical cooperation agreement.

Type and Role of Partner Sought:

The team seeks partners in medical product and biomaterials development as well as medical device validation. Additionally, qualified involvement for newly developed reference test method are required. Technical or research cooperation agreement is considered, but also transfer of research depending on the type and interests of the potential partner. This partnership will allow the long term exchange of expertise in order to advance interdisciplinary investigations among medicine, clinical application design and medical engineering. To our partner we offer efficient communication and cooperation.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TODE20220921007

Country: Germany

Title: Implant and implant applicator for endoscopic and customizable anastomosis

Summary:

A German university has invented an innovative endoscopic approach to create inverting end-to-end anastomosis by using a degradable implant that leaves the anastomosis site foreign body-free after healing to reduce the risk of scarring and stenosis. They are now looking for partners to use this innovative system, further develop it and transfer it to other minimally invasive technologies.

Type and Role of Partner Sought:

They are now looking for partners to work with this innovative endoscopic approach. Licensing agreement or a technical cooperation agreement are sought for to perform endoscopic surgery in the future.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TODE20220921006

Country: Germany

Title: Needle assembly for relieving a pneumothorax

Summary:

A German university has developed an innovative needle assembly, a simple medical instrument that provides all processing steps needed to relieve a pneumothorax. Furthermore it allows a safe patient transport without any additional procedures. For this needle assembly the German university is now searching for licensing partners.

Type and Role of Partner Sought:

The German university is looking for partners of the healthcare field such as clinics, hospitals etc. to enter into a licensing agreement.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TODE20220913007

Country: Germany

Title: Innovative braiding technique for bifurcated stents with a seamless transition area

Summary:
agreements are sought

Type and Role of Partner Sought:

They are now looking for interested partners to work with this innovative bifurcation stent under a license agreement.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: [TODE20220531018](#)

Country: Germany

Title: A German university institute is looking for commercial partners for their novel device and method for the diagnosis and treatment of hearing disorders

Summary:

A German university institute developed a novel device and method for the diagnosis and treatment of hearing disorders. The technology is a miniaturized device which determines the activity of the half-cell channel connexin 26 (Cx26). Cx26 is a crucial protein for human hearing quality. The method enables a visualization of mutations, affecting the activity of the half-cell. The university is looking for collaboration partners under a license or commercial agreement with technical assistance.

Type and Role of Partner Sought:

In order to introduce the innovation to the market the university is now looking for suitable companies who are interested in signing a license agreement. A possible partner could be a company dealing with medical devices and/or cochlear technologies. The sought partner could be a SME from the field of cochlear technologies, willing to integrate this pioneering approach into new or existing products. Additionally, the institute is also looking for companies interested in a commercial agreement with technical assistance. In this context the university is interested to collaborate with suitable companies, who are keen to prepare the market entry of the innovation and possibly jointly further develop and improve the approach. The university is looking for an SME or larger company who is experienced in introducing novel technologies to the market.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TODE20220531014

Country: Germany

Title: A German research institute is looking for commercial partners and licencees for their novel imaging system for contactless dermatological diagnostics

Summary:

A research institute at a large German university developed a patented, novel imaging optical system for contactless dermatological diagnostics, which visualizes diagnostically relevant information such as disease characteristics of the skin and links these with corresponding overview images for localization and documentation. The university institute is looking for collaborations under a licensing or commercial agreement with technical assistance.

Type and Role of Partner Sought:

In order to introduce the innovation to the market, the university is now looking for cooperation partners to sign a licensing agreement. Additionally, the institute is also looking for companies, interested in a commercial agreement with technical assistance. The possible partner could be a manufacturer or a SME, active in the field of medical devices. The partner company should preferably be familiar with dermatological diagnostic tool and legal regulations, such as the Medical Device Regulation (MDR).

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: TODE20220523013

Country: Germany

Title: German SME offers high quality cutting-edge laser instruments for tissue processing and cell manipulation under manufacturing agreement

Summary:

An innovative German SME develops and produces high quality cutting-edge laser instruments for tissue processing and cell manipulation. The instruments are suitable for diagnostics, research and development in pharma, biotechnology, regenerative medicine and also in material sciences for material testing. The company is looking for partners under a manufacturing or commercial agreement with technical assistance.

Type and Role of Partner Sought:

The SME is looking for partners under a manufacturing or commercial agreement. - Medical device industry - Preclinical and clinical histology or pathology - Regenerative medicine and tissue engineering - Life Science, R&D institutes and industry - Research in pharma, biotech, medicine & biology
Role of partner: - The company is looking for industrial or research partners, who are interested in a manufacturing agreement for the further development of the devices and solutions. - The company is also keen to collaborate with potential industrial or research partners, who are willing to use the instruments and devices for their particular purposes. In this context they are willing to sign commercial agreements.

Public Link

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOPL20220531010

Country: Poland

Title: Polish company from Med-Tech Sector producing custom face implants is looking for distributors

Summary:

Polish company from the med tech industry has developed its own hybrid implant design using proprietary software. The company is looking for distributors who have experience in med tech sector and would distribute their products and services on the European market.

Type and Role of Partner Sought:

Company is willing to cooperate with distributors who have experience in implementing medical devices in European markets.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOPL20220321026

Country: Poland

Title: Polish company specialising in the prototyping of ultra-light wheelchairs is offering to manufacture them to foreign partners.

Summary:

A Polish design office, opened in 2010 in Upper Silesia, specializing in rapid prototyping centered around the manufacturing technology of ultralight carbon structures is looking for partners under a manufacturing agreement for their new product - an active wheelchair made almost entirely of carbon fiber. The wheelchair is a modern form of personal transport for independent people with disabilities, e.g. athletes, active people requiring a high degree of mobility and autonomy.

Type and Role of Partner Sought:

The company is looking for partners in Europe and beyond who are familiar with the medical device market. The company would like to cooperate on the basis of a manufacturing agreement.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOKR20230201001

Country: South Korea

Title: Korean SME has developed an air purifier(sterilizer) with high virus removal rate for house and hospital and is looking for distributors under commercial agreement.

Summary:

A Korean SME has developed an air purifier(sterilizer) with high virus removal rate for household and hospital to improve air quality indoors. The air purifier(sterilizer) can remove 99.9% of virus and bacteria by using patent-registered disinfection module with Au-Ni TiO₂ photocatalysis and membrane material. The Korean company is looking for distributors for selling the product in global market under commercial agreement.

Type and Role of Partner Sought:

- Specific area of activity of the partner : Industry specializing in air sterilization, or a company that has online and offline sales channel / Companies that supplies air purification products or solutions for home, office, hospital, etc. - Task to be performed : Launching of our air sterilizer in local online and offline stores, conducting B2B promotion and B2C sales

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOKR20220929001

Country: South Korea

Title: A Korean medical device company is looking for a partner who can distribute their breathing rehabilitation device in the European market.

Summary:

A Korean medical device manufacturer has developed a breathing rehabilitation device. This device helps patients to strengthen and restore respiratory muscles before and after lung surgery. Also, it helps COVID-19 patients to restore respiratory function quickly. The company is looking for partner under commercial agency agreement to enter European market.

Type and Role of Partner Sought:

- Specific area of activity of the partner: healthcare and medical device - Task to be performed : Under the commercial agency, a potential partner will be in charge of distribution of the breathing exercise device.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOHU20221208027

Country: Hungary

Title: Hungarian medical hand instrument manufacturer would like to cooperate in the frame of commercial agreement and supplier agreement

Summary:

Hungarian SME specialised in manufacturing and selling of medical – surgical and dental – hand instruments for human and animal, is looking for agents and distributors in the frame of commercial agency and distribution services agreement.

Type and Role of Partner Sought:

The company looking for partners on OEM line and own brand line also. The perfect partner has experience the Medical market, even in the trading surgical and dental instruments.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOGB20230320018

Country: UK

Title: UK manufacturer of surgical instruments and orthopaedic implants is looking for distributors

Summary:

A leading UK based manufacturer and exporter of surgical, dental, cardiovascular, maxillofacial, orthopaedic, spinal and neurosurgical instruments and implants is seeking distribution services agreements. The countries of priority include France, Netherlands, Sweden, Finland, Belgium and Spain.

Type and Role of Partner Sought:

Type and Role of Partner Sought: The distributor should have knowledge of surgical instruments and orthopaedic implants and have had previous success in selling in this area and the medical device field. They should appreciate the uniqueness of the products and like the challenge of a new brand which can match major competitors' brands for quality and price.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOGB20230130015

Country: UK

Title: UK manufacturer of dental bone graft material for use in dental implant surgery seeks distributors in key territories worldwide

Summary:

This UK manufacturer has designed a dental bone graft material made from synthetic biomaterial used during dental implant surgery to quickly encourage new bone and support the implant. This innovative material contains no animal or human content, eliminating any ethical or religious concerns that patients may have. The company is currently looking to develop sales of the product in a number of new territories worldwide and seeks experienced clinical distributors via commercial agreement.

Type and Role of Partner Sought:

Expected role of the partner Organisations wishing to work with this UK manufacturer could be experienced distributors of clinical or dental products who have a well developed network in the healthcare, dental surgery or maxillo-facial surgery market. With an excellent knowledge of the local economy, the partner must work with initiative and first rate commitment to quality of service for potential customers. In return this company will provide full support and training on the product and expect to develop long term partnerships with people who are fully committed to the product and its development in their home territory.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOFR20230310002

Country: France

Title: A French manufacturer of orthopaedic implants and more particularly total hip prostheses and sport medicine implants is seeking distributors

Summary:

A French company from the South of France is specialized in the design and manufacture of implantable medical devices. It has developed three kinds of prosthesis: total hip implants, knee and shoulder implants in the frame of sport medicine surgery. The company is looking for distributors or commercial agents for its range of products.

Type and Role of Partner Sought:

The French company is looking for partners under a distribution services agreement or a commercial agency agreement. Partner has to be already introduced in the orthopaedic field and able to perform the local regulation activities.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOFR20230221007

Country: France

Title: French medtech company specialised in cardiovascular imaging is looking for distributors for a medical device solution for post processing of MRI, 4D Flow and CT scan.

Summary:

A French company has developed a post-processing software for cardiovascular MRI, 4D Flow and CT scan powered by artificial intelligence. In order to expand the brand, it wants to reinforce its presence worldwide via distributors. The company is seeking cardiology, medical imaging or AI companies with a strong position in different countries and close relationships with radiologists and cardiologists.

Type and Role of Partner Sought:

Distributors with an existing network of hospitals and clinics and a network of cardiologists and radiologists, that would be able to increase the French company's visibility on-site. Ideally medtech companies with a knowledge in imaging tools notably MRI, 4D Flow MRI, CT scans,

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOES20220727008

Country: Spain

Title: 3D printed custom made Titanium implants distribution partner is sought

Summary:

Spanish Additive Manufacturing SME seeks a distribution partner to commercialize custom made Titanium implants. The company is offering the product through a distribution or license agreement looking forward to expanding the product in Europe.

Type and Role of Partner Sought:

The company looks for partners to distribute these type of products in the health sector. Such partners should have direct contact with end users interested in custom made implants (traumatologists, orthopaedic surgeon). Ideally they are able to collect and provide the full kit for a surgical intervention including standard screws etc. as well as these 3D printed Titanium custom made implants.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BOES20220727007

Country: Spain

Title: Certified rizarthrosis 3D printed Orthosis manufacturer looks for collaboration with a distribution partner

Summary:

A Basque Additive Manufacturing SME specialized in supporting higher valuable industrial sectors such Medical (ISO13485 certified) seeks a distribution partner to commercialize custom made orthosis. The company is offering the product through a distribution or license agreement looking forward to expanding the product in Europe.

Type and Role of Partner Sought:

The company seeks partners to distribute this specific product in the health sector. For custom made orthosis, the SME is looking for partners who have direct contact with specialists able to provide Medical Prescription. For standardized sizes, the company may need an orthopaedic distributor.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BODE20230830007

Country: Germany

Title: German manufacturer of innovative centrifuge for preparation of autologous blood derivatives is looking for international distributors, especially in Denmark, France, Poland, Spain and Sweden

Summary:

German SME manufactures unique centrifuge which can produce wide range of different autologous blood derivatives, e.g. PRP, PRF, ACS and others used in regenerative medicine and further applications. It consists of only one high-tech device, is producing high-quality, is safe, scientifically tested, easy to handle. They look for distributors with long experience especially in the fields of orthopedics, sports medicine, dermatology or aesthetic medicine from especially Denmark, France, Poland, Spain and Sweden

Type and Role of Partner Sought:

The company is looking for international partners with many years of experience in the distribution of medical devices, particularly in the fields of orthopedics, sports medicine or dermatology and aesthetic medicine. The company is especially interested in finding distribution partners in Denmark, France, Poland, Spain and Sweden for the signature of a distribution agreement. The distribution agreement will grant exclusive distribution rights in the set territory and therapeutic field. In addition, however, offers outside these countries are also welcome, should the company meet all the requirements.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BODE20230614013

Country: Germany

Title: Drinking aid for seniors and people with disabilities

Summary:

As old aged or disabled people are often not any longer capable to grip heavy and unstable cups a young SME located in the south of Germany has developed a special drinking aid supporting these people to be able to drink as they used to do in former times. Essentials of the cup have been reduced without impairing the function of it. They are now looking for sales partner that distribute this product to the relevant clientele. As agreement they think of entering into a commercial agreement.

Type and Role of Partner Sought:

The SME is looking for partners that support the distribution of this cup in several ways, such as investor or sales partner that sells this product to the relevant clientele.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BODE20220905003

Country: Germany

Title: German SME seeks partners to market its nitrous oxide sedation device for patients in dental and medical praxis based on a distributor agreement

Summary:

A German innovation award winning medical company is looking for international partners, who are interested in promoting and marketing its innovative nitrous oxide sedation treatment for patients. The device can be used in all medical practices, incl. dentists and hospitals, where anaesthesia is not mandatory, but the patient should remain awake and cooperative. Training of medical staff and maintenance is also required. Distribution and service agreements are sought.

Type and Role of Partner Sought:

The ideal partner has a consolidated position on the national medical devices market and leads a sales business with other high value medical products. The partner can receive an exclusive dealer agreement after probation period and in return agrees to only sell the company's sedation device without competing products. He is responsible for the registration and approval according to national or regional legislation. The partner buys a prototype and is actively promoting it, e.g. on fairs, in an own show room etc. He is also active on social media. He follows the company's marketing plan and ideally expand his own business and turnover. He will be responsible for the training of medical staff and ideally owns or is willing to build up an academy with relevant medical experts. He receives all necessary information from the company and will be responsible for the maintenance agreements with clients.

[Public Link](#)

If interested, please contact your local EEN Partner.

Medical Devices

Reference: BODE20220711005

Country: Germany

Title: German manufacturer of innovative products for trauma surgery is looking for distribution partners in the framework of a commercial agreement

Summary:

A Berlin based German medical technology company that is active in the field of products for traumatology is looking for a distribution partner for their anatomical plating systems and cannulated screws for orthopaedic surgery. They are aiming at a cooperation in the framework of a commercial agreement.

Type and Role of Partner Sought:

The company is looking for a partnership with a big distributor / wholesaler or an SME that is interested in acting as a distributor for the company's products. A future partner should be active in the field of orthopaedics or traumatology and have a network in those fields. The framework of the envisaged cooperation would be a commercial cooperation.

[Public Link](#)

If interested, please contact your local EEN Partner.

Pharma

Reference: TOHU20230608008

Country: Hungary

Title: A Hungarian SME developing advanced applications of cyclodextrins, is looking for research partners through own research, industrial and academic collaborations as well as grants

Summary:

The Hungarian SME works on its own or its industrial and academic partner's cyclodextrins and carbohydrates related preclinical drug development programs. The SME focuses on developing advanced applications of cyclodextrins in the pharmaceutical sector. Besides acting as a contract research organization, research collaboration is sought from partners who are interested in developing new applications of cyclodextrins.

Type and Role of Partner Sought:

Type of partner sought: Industrial and academic partners both for collaborative type of projects, common grants, etc. - Specific area of activity of the partner: Preclinical and clinical drug development. - Task to be performed: Any kind of research collaboration in the field of advanced or existing applications of cyclodextrins.

Public Link

If interested, please contact your local EEN Partner.

Pharma

Reference: TOGB20230626015

Country: UK

Title: An integrated system for purification and extended release of recombinant proteins

Summary:

An East of England company is developing technology to manufacture proteins in a simple depot formulation. The production technology encases nascent recombinant proteins inside polyhedral crystals. This technology addresses issues of stability and sustained release that have restricted the potential of many recombinant proteins. Industry and academia developing protein therapeutics and stem cell applications are sought for agreements including licensing, research or technical cooperation.

Type and Role of Partner Sought:

- Type of partner sought: industry and academia. - Specific area of activity of the partner: product development and biologics delivery, stents, artificial organs. The end applications may be both veterinary or medical. - Task to be performed by the partner sought: the UK company is open to various types of agreements including licensing, research or technical cooperation.

[Public Link](#)

If interested, please contact your local EEN Partner.

Pharma

Reference: TOFR20230316001

Country: France

Title: A French SME provides microbiome, metagenome and microbiota analyses in all types of human and animal samples to stimulate innovations in health science and biomarker discovery

Summary:

A French biotech SME has developed a strong expertise in the analysis of the microbiota of low biomass samples beyond the intestinal microbiota. The analysis of the microbiota makes it possible to better understand the appearance and evolution of diseases, to develop biomarkers and innovative treatments. The company is seeking new customers and international partners (public or private) for European grant applications

Type and Role of Partner Sought:

The company is seeking partners working on the discovery of new disease mechanisms, new biomarkers to contribute to personalized medicine and new pathways to identify novel therapeutic targets. Virtually all thematic of health science could be linked to microbiome, and the company is used to working with experts of numerous expertise. However, several thematic are more developed such as cancer, hepatology and infectious diseases (in particular Lyme disease and tick-borne diseases). The partners may be clinicians, academic or industrial partners needing microbiome expertise and analysis capabilities for their own research or applications (basic science, biomarkers and therapeutic target discovery, impact of existing treatment and drugs, ...). Partners could be a consortium of researchers and academic labs which want to include metagenomics analysis in their projects, clinician teams with cohorts of patients with disease related to microbiota, or industrial needing to assess the impact of their product on microbiome. The company may also provide these analyses to experts of the microbiota field to study low biomass samples and tumor microbiome or to experts of other fields needing a comprehensive pipeline and high-end support to study microbiome in easy (gut, skin, ...) or challenging samples (blood, tissue, ...). The company is also looking for investors to finance its commercial development in a growing market, and the industrialization of secured intellectual properties (biomarkers of different diseases, and expertise in low biomass microbiome analysis).

Public Link

If interested, please contact your local EEN Partner.

Pharma

Reference: TOFR20230216016

Country: France

Title: Next generation immunotherapies

Summary:

A French academic research entity has developed new engineered immunogenic bimodular fusion proteins to redirect an Epstein-Barr virus (EBV) pre-existing immune response towards a specific cellular target. Research and development collaboration agreements or license agreements with an industrial partner are sought.

Type and Role of Partner Sought:

An industrial partner is sought. All kind of industrial partners interested in including new disruptive immunotherapeutics in their pipeline through licensing or collaboration agreement, and willing to develop further this project with the goal to bring it to the clinics.

[Public Link](#)

If interested, please contact your local EEN Partner.

Pharma

Reference: TOFR20220517008

Country: France

Title: French SME providing auditory preclinical efficacy and safety studies is looking for services agreement with life-sciences industries to accelerate the development of novel therapies

Summary:

Based in France, US & Denmark, the French SME is the one-stop partner for pharma, biotechs & medtechs developing novel therapies for people with hearing disorders. The company's mission is to give hope to the 466M people worldwide waiting for effective solutions. The company offers pharmacokinetics, efficacy, ototoxicity studies, & consulting, to assess drugs, devices, cell & gene therapies on hearing loss, tinnitus, & otitis under commercial or research agreements.

Type and Role of Partner Sought:

Pharmaceutical industries, biotech & medtech companies, nutraceutical and veterinary industries, academics, aiming at: - Screening a large number of compounds for ototoxicity or efficacy in hearing loss - Repurposing assets in hearing indication - Testing efficacy of compound, medical device, gene and cell therapy on a preclinical model of hearing loss, tinnitus or otitis - Testing safety of compound in a GLP-compliant ototoxicity study

Public Link

If interested, please contact your local EEN Partner.

Pharma

Reference: TODE20220531019

Country: Germany

Title: A German research institute is looking for commercial, licensing and research partners for their innovative technologies for inhaled aerosol therapies

Summary:

A German institute for applied research, active in the field of translational biomedical engineering, has developed a novel inhalator platform with a breath triggered drug release system for (preterm) neonates, enabling highly efficient inhalative delivery of medication. The technology offer also includes a related test bench for characterising the new inhalator platform. The research institute is looking for partners under a research, licensing or commercial agreement with technical assistance.

Type and Role of Partner Sought:

The institute is looking for development partners from the medical sector that can bring the technology to the market. It is offering the developments and innovations to companies who are interested in extending their portfolio, thus gaining a competitive foothold with these pioneering innovations. The institute is looking for suitable partners who are willing to collaborate under a commercial agreement with technical assistance. In this context the research institute is interested in establishing long-term partnerships with suitable companies from the medical device industry in order to prepare the market entry of the presented innovations. Additionally, the institute is offering the innovations for licensing. Possible licensing partners could be manufacturers or other companies who are already active in the field of aerosol therapies and are keen to sign a licensing agreement in order to commercialise the pioneering innovations. In order to further develop the offered innovations, the research institution is also looking for suitable SMEs and R&D partners who are interested in a collaboration in the framework of application-oriented common research projects.

[Public Link](#)

If interested, please contact your local EEN Partner.

Pharma

Reference: RDRFR20230912001

Country: France

Title: French association offers support in microbiome regulatory science for pre-competitive projects on microbiome health innovations

Summary:

A French non-profit association offers pre-competitive European research projects its unique microbiome regulatory science expertise for translational excellence in the research and development of microbiome-based health innovations (probiotics, FMT, LBPs, diagnostics, phage, biomarkers). The Association is seeking to join projects and/or propose its services to improve projects for regulatory compatibility, support research/industry interface, and training for regulatory science principles.

Type and Role of Partner Sought:

The partner(s) sought should be SME, big company, R&D institution or university group seeking national or European funding for applied microbiome research with a translational focus (ie human or animal health applications). If partner is from industry, membership in the French non-profit Association is likely the best option for partnership. If partner is from an R&D institution or university project, project partnership or project fee-for-service is likely best option for partnership.

Public Link

If interested, please contact your local EEN Partner.

Pharma

Reference: BOKR20220926003

Country: South Korea

Title: A Korean microbiome research company is looking for partners to export probiotic products that have proven efficacy in lowering blood sugar and glycated hemoglobin in prediabetic subjects under commercial agency agreement.

Summary:

A Korean company specialized in functional probiotics demonstrated that a strain isolated from traditional fermented vegetables is effective in lowering blood sugar and glycated hemoglobin 2 hours after a meal in pre-diabetic patients. These probiotics can be great ingredients in dietary supplements or functional health foods. Under the distribution or commercial agency agreements, the sought partner is a distributor in Europe or a manufacturer that adds raw materials to finished products.

Type and Role of Partner Sought:

- Partner's specific areas of activity: functional food supplements or ingredients, healthcare - Task to be performed: 1) Distribute raw materials to the European functional food market 2) Produce functional food using the provided raw materials using its facilities

Public Link

If interested, please contact your local EEN Partner.

Pharma

Reference: BOIT20230131007

Country: Italy

Title: Italian start-up manufacturer of skincare products and nutritional supplements is looking for distributors or an importer who has distribution with pharmacies or online.

Summary:

Innovative start-up and benefit company manufactures new innovative raw material based on plant exosomes from fruits and vegetables derived from Italian organic agriculture to revolutionize the skincare and nutritional supplements markets. The company is looking to internationalize sales and thus is looking for distributors or an importer who has distribution with pharmacies or online.

Type and Role of Partner Sought:

The Italian start-up manufacturer of skincare products and nutritional supplements is looking for distributors or a distributor who has distribution with pharmacies or online in order to be supported in their scale up phase.

[Public Link](#)

If interested, please contact your local EEN Partner.

Pharma

Reference: BOFR20230706033

Country: France

Title: A French company specializing in toxicological studies is looking for a Japanese distributor in the pharma/biotech sector.

Summary:

The French company solves problems linked to industrial toxicological expertise, saving unnecessary analytical costs while guaranteeing full compliance with the toxicological assessments required by European regulations. All assessments are carried out on the basis of a comprehensive evaluation of the toxicological literature available worldwide and, where necessary, in-silico artificial intelligence technology. Japanese distributors working in the pharmaceutical and biotech fields are sought.

Type and Role of Partner Sought:

The French company is looking for Japanese agent/distributor capable of having advanced biotech or pharmaceutical discussions with verified confidentiality practices among Japanese pharmaceutical companies. Furthermore, they are looking for a Japanese pharmaceutical company with manufacturing facilities exporting to EU markets, as well as preclinical Japanese biotech companies wishing to access AI in-silico technology, and/or predictive toxic exposure limits for a New Chemical Entity or New Biological Entity for production line workers before committing manufacturing of Clinical phase I safety Active Substance and Finished Pharmaceutical Clinical I and II supplies.

Public Link

If interested, please contact your local EEN Partner.

Pharma

Reference: BODE20230601013

Country: Germany

Title: German pharmaceutical SME is looking for partners for its innovative screening platform for drug development for poorly soluble small and large active ingredients.

Summary:

A German award-winning SME has established an innovative technology and screening platform to develop formulations for small and large molecules, in particular solid, semisolid, nasal and parenteral applications and poorly soluble small, incl. large active ingredients. Partners, also "Start-Ups and Scale-Ups", are sought to support them efficiently in product development, clinical trial manufacturing and small scale production right from the start. Commercial or outsourcing agreements are sought

Type and Role of Partner Sought:

The potential customer could be an innovative pharmaceutical company, active in drug development, or a start-up company, research institute etc. that are seeking to outsource further studies, e.g. development of the manufacturing, implementation of the registration process as well as the assessment of the product after approval (pharmacovigilance).

Public Link

If interested, please contact your local EEN Partner.

Pharma

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Public Link

If interested, please contact your local EEN Partner.

Production MGT

Reference: TOES20220526003

Country: Spain

Title: GMP (Good manufacturing practice) production of cell therapy products

Summary:

A Spanish (Basque) biopharmaceutical SME focused on the discovery, development, production and commercialization of new cell therapy and tissue engineering products for Regenerative Medicine is exploring strategic and financial alternatives based on partners' collaborations, services, licenses and/or commercial agreements to develop proprietary cell therapy products and to provide GMP (Good manufacturing practice) cell production services to companies, hospitals and institutions.

Type and Role of Partner Sought:

The company wishes to collaborate with biotechnology companies, research centres and Hospitals active in the biotechnological sector, particularly, in regenerative medicine. They are looking for strategic and financial opportunities based on collaborations, licenses and/or commercial agreements with technical assistance to develop proprietary cell therapy products and to provide GMP cell production services to third companies, hospitals and institutions, both public or private.

Public Link

If interested, please contact your local EEN Partner.

Production MGT

Reference: TODE20230313009

Country: Germany

Title: Polymeric hydrogen fluoride compound for safe, non-intrusive handling of hydrogen fluoride

Summary:

A Berlin based university has discovered a polymeric hydrogen fluoride compound (Crosprovidone-HF), a method of preparing the polymeric hydrogen fluoride compound by immobilizing hydrogen fluoride (HF), and the use of the polymeric hydrogen fluoride compound to store and provide hydrogen fluoride (HF). The university is looking for partners to cooperate in exploitation in the framework of a commercial agreement with technical assistance or a research and development agreement.

Type and Role of Partner Sought:

The university is looking for partners from the chemical or pharma industry or research for a commercial agreement (e.g. license) or a research cooperation agreement. In the framework of a license agreement partners like industry, SMEs or academic would be authorized to use the licensed technology. In a research cooperation agreement the partner could be industry, a SME, a research organisation or a university to further develop the technology together.

Public Link

If interested, please contact your local EEN Partner.

Production MGT

Reference: RDRGB20230306001

Country: UK

Title: A Scottish personal data logistics infrastructure SME is looking for partners to participate in An Internet of Trust - HORIZON-CL4-2023-HUMAN-01-11: Next Generation Internet Fund (RIA)

Summary:

A Scottish personal data logistics infrastructure SME is looking for partners to participate in An Internet of Trust - HORIZON-CL4-2023-HUMAN-01-11: Next Generation Internet Fund (RIA). The company provides personal data logistics infrastructure of the future, enriching and empowering individuals in the conduct of their own lives via safe and efficient data sharing.

Type and Role of Partner Sought:

The company would like to find interested partners to the topic An Internet of Trust - HORIZON-CL4-2023-HUMAN-01-11: Next Generation Internet Fund (RIA) or HORIZON-HLTH-2023-STAYHLTH-01-01: The Silver Deal - Person-centred health and care in European regions

[Public Link](#)

If interested, please contact your local EEN Partner.

Production MGT

Reference: BRGB20221212011

Country: UK

Title: Global supplier of life science reagents and services from the UK seeks novel research grade products and technology under manufacturing and license agreements

Summary:

A UK based global supplier of reagents and services for the life science research markets is seeking new partners under manufacturing and license agreements for the supply of novel reagents, such as proteins, antibodies and small molecules to complement its existing catalogue and development of new products and services. Reagents and services for proteomic analysis in the following areas are of interest: cancer, stem cells, neuroscience, immunology and cardiovascular disease.

Type and Role of Partner Sought:

The company is seeking partners with published and developed high quality research products and/or related technologies that will improve the company's product portfolio in the research areas of: • Cancer • Cell Biology • Neuroscience • Cell Signalling • Inflammation • Stem Cell Biology Interested partners are asked to send a catalogue of products and complementary data or outline of services offered for assessment.

[Public Link](#)

If interested, please contact your local EEN Partner.

Production MGT

Reference: BOPL20230717017

Country: Poland

Title: Polish company seeks distributors of its medical products - gauze and non-woven dressing materials as well as other single-use products

Summary:

A company from south Poland which is experienced in production and distribution of medical products, mainly gauze and non-woven dressing materials, is seeking for distributors and/or medical companies that would like to start cooperation with reliable firm, producing high quality medical products under private labels.

Type and Role of Partner Sought:

The company searching for distributors experienced in medical market, having potential clients in medical, pharmaceutical as well as beauty and wellness industry. They would like to establish contacts in particular with companies that supply customers with dressings.

[Public Link](#)

If interested, please contact your local EEN Partner.

Production MGT

Reference: BOGB20230808014

Country: UK

Title: UK-based SME with expertise in cell therapy offers their facilities and services to companies, RTOs and universities under a commercial agreement or outsourcing agreement.

Summary:

UK biotech company specialising in cell therapy has state-of-the-art facilities and services to offer to organisations needing lab space. The quality control tests they currently use were developed in-house to support good manufacturing practice compliant manufacturing. They are now offering access to these technologies as a contract development and manufacturing organisation. Cooperation sought would be a commercial agreement or outsourcing agreement.

Type and Role of Partner Sought:

The expected role of the partner is to establish a collaborative relationship with the facility to enable successful commercialisation of their new innovative technologies via a commercial and / or outsourcing agreement. Partners could be biotech or pharmaceutical companies of all sizes.

[Public Link](#)

If interested, please contact your local EEN Partner.

Others - Bone Graft Technology

Reference: BOGB20230130015

Country: UK

Title: UK manufacturer of dental bone graft material for use in dental implant surgery seeks distributors in key territories worldwide

Summary:

This UK manufacturer has designed a dental bone graft material made from synthetic biomaterial used during dental implant surgery to quickly encourage new bone and support the implant.

Type and Role of Partner Sought:

Organisations wishing to work with this UK manufacturer could be experienced distributors of clinical or dental products who have a well developed network in the healthcare, dental surgery or maxillo-facial surgery market.

[Public Link](#)

If interested, please contact your local EEN Partner.

Others - Healthcare

Reference: TOGB20230104012

Country: UK

Title: Senior friendly software for care professionals to engage older adults in care home settings & aging independently

Summary:

A young UK company has tested many modules in an app that makes it easy to share information between an elderly resident, a care home, the carers and the family. They seek care homes and care networks to test the modules further under technical cooperation and adopt solutions that fit their situation best.

Type and Role of Partner Sought:

Type of partner sought - industry, government and third sector. Specific area of partner sought - care homes or care related communities and networks. Role of partner sought - by joining the programme, they will help test and experience modules of the app, co-create features and reporting data that best fit their care situation.

[Public Link](#)

If interested, please contact your local EEN Partner.

Others - Legal and ethical consulting

Reference: TODE20220524001

Country: Germany

Title: An experienced German university institute is offering their scientific research services on legal and ethical questions arising from the development of novel technologies

Summary:

The German university institute is dealing with scientific research on legal problems of Information and Communication Technologies. The institute focusses on scientific research for ethical and legal issues arising from the use of novel technologies and digital innovations. Due to their wide experience in collaborations with industrial and scientific partners, they are looking for suitable partners from both fields. They are interested in collaborating under a research cooperation agreement.

Type and Role of Partner Sought:

The institute is interested in finding industrial collaboration partners from various economic sectors, who are actively developing novel technologies. Furthermore, the institute is targeting research collaborations both with scientific and industrial partners, who are keen to collaborate in the context of suitable European funding programs, such as Horizon Europe.

Public Link

If interested, please contact your local EEN Partner.

Others - Medical waste

Reference: BOMT20221219002

Country: Malta

Title: Maltese manufacturer of super absorbent polymer (SAP) that solidifies waste liquids such as clinical waste/ bodily fluids seeks distributors mainly in UK, Switzerland, Finland, Luxembourg and Israel

Summary:

A Maltese manufacturing company that specializes in custom packaging solutions with particular expertise in packaging of chemical powder sachets seeks distributors for their innovative super absorbent polymer (SAP) for the use in hospitals and veterinary clinics. It is particularly interested in setting up distribution agreements across the UK, Ireland, Switzerland, Finland, Luxembourg, Israel and Liechtenstein

Type and Role of Partner Sought:

The ideal partner would be a distributor having contacts in the field of medical devices, medical industry, medical waste disposal, veterinary supplies and bio disposal in general. The partner should be willing to enter into distribution agreements targeting particularly UK, Ireland, Switzerland, Finland, Luxembourg, Israel and Liechtenstein

Public Link

If interested, please contact your local EEN Partner.

Others - Sanitization

Reference: BOFR20230912002

Country: France

Title: A French company is seeking commercial and industrial partnership for air & surface decontamination & disinfection solutions

Summary:

The French company has more than 3 decades of expertise in contamination control. It is dedicated to controlling and eradicating contamination, encompassing particles, microbiological, chemical and radioactive threats. The company is looking for distributors in the fields of Health industry, Pharmaceutical, Hospitality, Transportation.

Type and Role of Partner Sought:

The company is seeking distributors in the following sectors:

- Health industry
- Pharmaceutical
- Hospitality
- Transportation
- Collectivity

Public Link

If interested, please contact your local EEN Partner.

Others - Sanitization

Reference: BOHU20221017017

Country: Hungary

Title: A Hungarian SME providing professional services on the field of durable hygienic coatings for health prevention is looking for distributors

Summary:

A Hungarian SME provides professional services on the field of durable hygienic coatings for health prevention in all industries with 1 year guarantee. The coating specialist company has its own research and development capabilities and manufacturing location. It is looking for distributors for providing their services locally for end-users. The company needs partners with exclusive rights in EU countries.

Type and Role of Partner Sought:

Optimal partner would be: - working in cleaning and sanitization, or facility management, or environment, and health safety - willing to hire two persons full time or appoint two person full time for junior sales, senior sales and marketing for a given contractual period. - agrees to achieve defined business objectives in exchange for exclusive rights The Hungarian company supports every partner in sales strategy and individual sales leads and marketing and communication tasks. The company can transfer the knowledge of deploying the technology and can provide trainings. As a researcher it is providing the cutting-edge coating technology for the foreign partners at all times.

[Public Link](#)

If interested, please contact your local EEN Partner.

Others

Reference: TOKR20221014001

Country: South Korea

Title: A Korean SME is looking for global partners for its production technology of recombinant spider silk protein under research and development cooperation agreement.

Summary:

The Korean company has developed producing technology of large-size recombinant spider silk protein. The Korean company has an innovative production technology which can produce three to six times larger (up to 300 kDa) spider silk protein than other competitors' technologies. The company is looking for partners in the fields of medical, cosmetics, textile, and life science under research and development cooperation agreement.

Type and Role of Partner Sought:

- Type of partner sought: Company, research institute - Specific area of activity of the partner: Regenerative medicine, Tissue engineering, cosmetics, textile, Life science - Task to be performed : Apply the spider silk protein to develop new products or advance existing products of the partner's

[Public Link](#)

If interested, please contact your local EEN Partner.

Others

Reference: TOIT20230227010

Country: Italy

Title: Highly customised micro and nano fabrication processes for microfluidic systems and biosensor platforms

Summary:

Innovative start-up located in North eastern Italy develops micro and nanostructured devices and surfaces for cell biology studies, biosensors, and Labs-on-chips in the diagnostic and therapeutic fields, supporting the customer all the way from design to large-scale production. The company looks for clients to collaborate with in the frame of research cooperation agreements, manufacturing agreements as well as technical co-operation agreements.

Type and Role of Partner Sought:

Possible partners are academic research groups, Start-ups and small companies operating in the field of Life Sciences.

[Public Link](#)

If interested, please contact your local EEN Partner.

Others

Reference: TOFR20221121010

Country: France

Title: SME specialised in robotics for the manipulation and assembly of miniaturised components is seeking technical cooperation with healthcare/medtech industries or research institutes

Summary:

A French SME expert in manipulation and assemblies by robotics for miniaturised components with high accuracy is willing to extend its knowledge in the healthcare sector to develop reliable and miniaturised products and automated tools. It has been working with European companies since 2011. Its core business is in the field of semi-conductors, micro-electronics and watchmaking industry. Technical cooperation is sought also with medical industry and academics.

Type and Role of Partner Sought:

MEDTECH companies designing innovative miniaturised products and/or developing manually complex processes for miniaturised products. Some cobotics and robotics platforms can ease the work of operators, increase the production or bring flexibility if the product change in terms of features, morphology...

[Public Link](#)

If interested, please contact your local EEN Partner.

Others

Reference: TOFR20220629020

Country: France

Title: Customized nanoparticles for healthcare applications : technical cooperation sought.

Summary:

A French spin-off from Burgundy-France is specialized in manufacturing and supplying nano hybrids based on Iron oxide. This technology offers many advantages from non-toxicity, biocompatibility to recyclability. The innovative aspects of the technology rely on the possibility to combine different kind of functionalities to the nanoparticles. The company is now seeking partners in the health sector in need of nanoparticles with specific functionalities for different usages.

Type and Role of Partner Sought:

Partners sought in the healthcare sector with a specific need of nanoparticles development

[Public Link](#)

If interested, please contact your local EEN Partner.

Others

Reference: BOPL20221013029

Country: Poland

Title: The Polish SME offers an infant care system for use in neonatal departments. The company is searching for distributors and final customers under the commercial agreement.

Summary:

The Polish SME operating on the medical market since 2010 offers a system dedicated for comprehensive care of a newborn baby, carried out by both hospital employees and parents. Its distinguishing features are the modern and sophisticated design as well as high safety and hygienic parameters. Its modular form enables for adaptation of the system to individual requirements of the user. The company is searching for distributors and final customers around the world, under commercial agreement.

Type and Role of Partner Sought:

Due to the specificity of the industry (sales mainly to the public sector through public tenders), the company is looking for distributors. These should be medical equipment companies that have market knowledge, know the purchasing procedures, are able to prepare bids according to bidding requirements in the local language, and offer after-sales service and installations. In some markets, such companies must have an import license. The company aims to have one exclusive distributor on the market, but when entering the market, it most often cooperates with many partners. They are also open to cooperation with agents and intermediaries as well as networks of private hospitals.

[Public Link](#)

If interested, please contact your local EEN Partner.

Others

Reference: BOIT20230515010

Country: Italy

Title: An Italian pharma company developing and manufacturing medical devices, natural food supplements and cosmetics, verified through clinical studies, seeks agents and distributors for commercial agreements

Summary:

Logidex has developed a portfolio of unique and technology-infused products. One example of its innovations is the line of enhanced resveratrol-based mouthwashes (for adults and children), throat and nasal spray, all covered by patent and supported by scientific studies. This product has obtained the medical device certification

Type and Role of Partner Sought:

the SME is seeking for partners acting as agents and distributors, to create a meaningful long-term relationship towards sustainable cooperation; it is looking for distributors in any country except Hong Kong and Vietnam (already present in those markets)

[Public Link](#)

If interested, please contact your local EEN Partner.

Others

Reference: BOIT20230323008

Country: Italy

Title: Italian brand is looking for European distributors or agents for their unique beauty products, which are natural, sustainable and focused on circular economy

Summary:

Italian SME producing natural, sustainable & tech powered products based on circular economy and genuine active ingredients from local Italian agrifoods, is looking for European distributors or agents. The product line combines natural, sustainable beauty and luxurious, effective skincare solutions

Type and Role of Partner Sought:

The company is seeking a reliable partner to set up a trustworthy long lasting partnership. The type of collaboration sought is a distribution services agreement or a commercial agency agreement

[Public Link](#)

If interested, please contact your local EEN Partner.

Others

Reference: BOHU20230516001

Country: Hungary

Title: Hungarian SME is looking for distributors to sell their radiation protection clothing and accessories

Summary:

The Hungarian SME has 30+ years of experience in the distribution of innovative medical products. It offers cutting edge radiation protection products that are compliant with the European standards. The SME sells lead-free and lead aprons and accessories and offers radiation protection goggles. The SME is looking for distributors worldwide. The ideal partner has strong experience with customers in their area, participates in tenders and exhibitions and delivers high standards of customer service

Type and Role of Partner Sought:

The Hungarian SME is looking for distributors worldwide. The ideal partner has extensive experience with potential customers in their country or region, carries out professional marketing activity, attends relevant exhibitions, participates in tenders, undertakes regular customer visits and delivers the highest standards of customer service.

[Public Link](#)

If interested, please contact your local EEN Partner.

Others

Reference: BODE20220221003

Country: Germany

Title: A German start-up SME is looking for outsourcing agreements with research-driven organisations for its Machine Learning collaboration platform

Summary:

A German start-up SME is offering a digital Machine Learning collaboration platform to help researchdriven organisations, initiatives and industry in life sciences, chemistry, or advanced materials to increase the success rate of their interdisciplinary projects. The system is able to map in real time the expertise and peers associated with the knowledge generated. The team is looking for outsourcing agreements, or subcontracting e.g. with corporations or large European research consortia.

Type and Role of Partner Sought:

The company is offering outsourcing agreements to RTD corporations, universities, research institutes or scientific alliances/consortia, in the field of life sciences (biotechnology, medical technologies, pharmacy), chemistry, or advanced materials.

[Public Link](#)

If interested, please contact your local EEN Partner.